

**NEW JERSEY STATE LOTTERY COMMISSION**

**PUBLIC MEETING, MARCH 20, 2008**

Chairman D'Anton called the Commission meeting into session at 11:00 AM in the Lottery Office located at One Lawrence Park Complex, Lawrenceville, New Jersey.

**COMMISSION MEMBERS PRESENT**

Robert D'Anton, Chairman (by phone)  
Robert Slater, Vice Chairman (by phone)  
Munr Kazmir, Commissioner (by phone)  
Robert Smartt, Treasurer Designee (by phone)

William Jourdain, Acting Executive Director  
Marc Krefetz, Dep. Attorney General (by phone)

**VISITORS**

**STAFF**

Regina Arcuri  
Marilyn Blazovsky  
Lou Cleary  
Nancy Coccia  
Denise Coleman  
Dominick DeMarco  
Yoke DiGiorgio  
Robert Kersey  
Karen Kokoll  
Foster Krupa  
Dolores Matos  
Steve Palmieri  
Mary Ann Rivell  
Ray Ryan  
Margaret Square  
Nick Wiener

After the Pledge of Allegiance, Chairman D'Anton announced that the Lottery was in compliance with the provisions of the Open Public Meetings Act, and that adequate notice of the meeting had been provided in the manner prescribed by law.

Chairman D'Anton requested a motion to approve the minutes of the February 21, 2008 Commission Meeting. Vice Chairman Slater made the motion, which was seconded by Commissioner Kazmir. Chairman D'Anton asked if there were any comments and there being none the motion carried.

**DIRECTOR'S REPORT**

Acting Executive Director Jourdain stated that the sales for the month of February totaled \$231.78 million, which is an increase of 13.02% over last year.

Acting Executive Director Jourdain stated that the Instant ticket sales are running 7.3% ahead of last year and we also had the benefit of the additional draw day of Leap Year with 29 days in the month of February.

Acting Executive Director Jourdain stated that the State contribution for FY 2008 is \$578.39 million, which is 7.1% over the budget target for FY'08.

Acting Executive Director Jourdain stated that the receipts and deposits that the Finance Unit received for the month of February totaled \$224 million.

Acting Executive Director Jourdain stated that the balance in the annuity investment accounts totaled \$664 million as of the end of February.

Acting Executive Director Jourdain stated that planning and preparations continued in February for the return of the Pick 3 "Green Ball Double Draw" as well as a Jersey Cash 5 coupon "Buy 2 Get 1 Free" and a \$13 Instant Match promotion.

Acting Executive Director Jourdain stated that about 100 new ITVM machines have been installed at retailer locations all over the state. He stated that the instant ticket sales are about 20% ahead of the previous week and we will continue to monitor sales on a weekly basis.

Acting Executive Director Jourdain stated that the 2008 license renewals are just about completed.

Acting Executive Director Jourdain stated that the Retailer Customer Call Center handled 2,036 incoming calls during the month of February.

Acting Executive Director Jourdain stated that there were 120 security investigations conducted by the Security Unit.

Acting Executive Director Jourdain stated that there are 6,186 retailer licenses issued as of February 29, 2008.

Acting Executive Director Jourdain stated that the Public Information Office continues to support operations in the design and creation of various New Jersey Lottery publications. He stated that new game brochures have been redesigned and that we will have samples of all those game brochures for the commissioners at next month's meeting.

Acting Executive Director Jourdain stated that all drawings were held in accordance to established procedures and the drawing unit also coordinated and conducted seven opt-in drawings for the month of February.

Acting Executive Director Jourdain stated that there were delayed drawings in the beginning of March due to the system power outage and we are waiting on a few final incident reports from the vendors and we will have a complete report for the commissioners at next month's meeting.

Acting Executive Director Jourdain stated that there were two retailer events held at the IZOD Center during the month of February.

Acting Executive Director Jourdain stated that the new Lottery website has been receiving positive feedback from the public.

Acting Executive Director Jourdain stated that the Validation staff received and sorted 4,000 claim forms during the month of February.

Acting Executive Director Jourdain stated that this concludes the Director's Report.

Vice Chairman Slater stated that he wanted to remind everyone that we may want to consider establishing a reserve against our contribution to the state.

Acting Executive Director Jourdain stated that he included that in the draft of his memorandum to Treasury for discussion.

Vice Chairman Slater asked if the commissioners could receive a copy of that.

Acting Executive Director Jourdain stated that he will forward that to the commissioners.

Chairman D'Anton asked if there were any other comments on the Director's Report and there being none asked for a motion to approve the Director's Report. The motion was made by Commissioner Kazmir and seconded by Vice Chairman Slater. The motion carried.

## **NEW BUSINESS**

Chairman D'Anton asked for a motion to approve the instant ticket game rules for "Lucky Spin," "Poker Showdown," "Super Tick Tac Toe" and "Father's Day." Commissioner Kazmir made the motion, which was seconded by Vice Chairman Slater. Chairman D'Anton asked if there were any comments and there being none the motion was carried.

Chairman D'Anton stated that we will review the TV and radio commercials at next month's meeting.

## **EXCECUTIVE SESSION**

Acting Executive Director Jourdain stated that there is no need for an Executive Session at this time.

**ADJOURNMENT**

Chairman D'Anton asked if there was any other business to be discussed in the open public meeting and there being none, asked for a motion to adjourn. Commissioner Kazmir made the motion, which was seconded by Vice Chairman Slater. The motion carried.

I HEREBY CERTIFY that the foregoing is a true and correct copy of the minutes of the New Jersey Lottery Commission meeting held on March 20, 2008.

IN WITNESS WHEREOF, I hereby set my hand on

the \_\_\_\_\_ day of \_\_\_\_\_, 2008.

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William T. Jourdain  
Acting Executive Director